

No. 37

**Jonathan Marstaller**  
President

**Industry**  
Conservation & agriculture



24.97%  
**GROWTH RATE**

*Pictured:*  
Pono Pacific employees

Pono Pacific Land Management



PONO PACIFIC

**How has your company grown in the past two years?** One of the largest factors was that we were fortunately able to maintain – and even expand – operations during the height of the Covid-19 pandemic. Aside from our conservation services being considered essential, much of our project areas were/are located in remote areas with lower risk of spreading communicable illness, so we were able to attract more talent displaced by the shutdown. The work to protect endangered species and sensitive ecosystems had to continue on through the pandemic.

**How do you intend to sustain it?** Some of our services have been receiving more attention and resources, so there's no shortage of work. The exciting thing about what we do is that it is always evolving, so there's never a dull moment and we're always learning while creating meaningful impact.

Some recent examples of growth include building the longest predator-proof fence in the U.S. We've also expanded by helping support the fuel supply management on 3,500 acres for a bio-mass project on Kauai.

No. 38

**Fred Kim** ▶  
President

**Industry**  
General contractor



24.64%  
**GROWTH RATE**

Alan Shintani Inc.



ALAN SHINTANI INC.

**How has your company grown in the past two years?** The company experienced a steady growth in revenue and in corporate organization, largely due to a strong demand for construction projects in both public and private sectors. Despite the pandemic, the federal government did not slow down with the request for proposals, and implemented measures to move forward with projects.

In addition, the company was awarded the Waiakola Village affordable rental housing valued at \$30 million, assisting with the design, cost analysis, value engineering, permit reviews/approval, among [other areas].

**How do you intend to sustain it?** The company intends to sustain the current status or grow further by:

- R [Continuing] to perform at a high level for the current multi-year contracts with the federal government.
- R [Continuing] to perform current commercial/private projects and expand the clientele by referrals.
- R [Diversifying] capabilities and adapt to changes quickly.
- R And [training] and [developing] key personnel for continuous professional growth and promotions.

No. 39

**Kelly Ueoka** ▶  
President

**Industry**  
Technology



22.41%  
**GROWTH RATE**

Pacxa



PACXA

**How has your company grown in the past two years?** Pacxa has leveraged advances in digital technologies to create new equitable technology jobs and efficient solutions for our customers.

Many of them are embarking on digital transformation initiatives and our technology services portfolio is designed to improve operations, while securing their digital infrastructure and assets, leading to better business outcomes.

**How do you intend to sustain it?** Similarly to how we've grown, we will continue to leverage the use of new and emerging technologies to gain insights into understanding how we can better understand our customers' growth trajectory and determine whether our current products and strategy are sufficient to assist them aspirationally.

If not, research can help us determine how to quickly adapt our services portfolio and avoid some common pitfalls in technology services.

No. 40

**Go Kobayashi**  
Owner

**Industry**  
Law



22.18%  
**GROWTH RATE**

Go Law Group



GETTY IMAGES

**How has your company grown in the past two years?** We shifted our marketing more towards local businesses – although we primarily catered towards international clients before – and we have done a number of free legal seminars and sent on a number of occasions the latest legal tips related to Covid during this pandemic.

We have also hired attorneys with different specialties, which are considered pandemic- and recession-proof. We believe a combination of these efforts helped improve our sales.

**How do you intend to sustain it?** We intend to continue to grow our company by adapting to changes and paying careful attention to market needs.

# FASTEST GROWING COMPANIES - PAGE 2

RANKED BY PERCENTAGE OF REVENUE GROWTH FROM 2019 TO 2021

Business Name / 2021 Rank (* did not previously rank) Website	Address Phone	2019 - 2021 % Growth, Revenue	2019 Revenue	2021 Revenue	Top Local Executive(s)
<b>24</b> <b>Paradigm Construction</b> <sup>18</sup> paradigmhi.com	94-481 Akoki St. Waipahu, HI 96797 808-847-1646	49.72%	\$25.13 million	\$37.63 million	Alex Kwon, President alexk@paradigmhi.com
<b>25</b> <b>PD Technologies</b> <sup>*</sup> pdthawaii.com	1205 Hopaka St. Honolulu, HI 96814 808-312-1610	43.53%	\$1.38 million	\$1.98 million	Brenda Price, Owner/Member Eugene Price, Owner/Manager eugene@pdthawaii.com
<b>26</b> <b>Connex Global Solutions</b> <sup>21</sup> connex.solutions	2432 Sonoma St. Honolulu, HI 96822 808-675-6310	41.25%	\$2.97 million	\$4.19 million	Tim Mobley, President tim@connexglobal.com Taylor Goucher, Director of Client Services taylor@connexglobal.com
<b>27</b> <b>LUVA DBA LUVA Real Estate</b> <sup>*</sup> luvarealestate.com	75-240 Nani Kailua Dr., #8 Kailua-Kona, HI 96740 808-854-6388	40.34%	\$1.64 million	\$2.31 million	Jean Laliberte, Partner Yuki Laliberte, Partner Sara Layne Pedro, Principal Broker sara@luvarealestate.com
<b>28</b> <b>Battery Bill's</b> <sup>*</sup> batterybill.com	960 Ahua St. Honolulu, HI 96819 808-833-3797	39.62%	\$3.4 million	\$4.74 million	Bill Ogawa, Owner bill@batterybill.com
<b>29</b> <b>Better Homes and Gardens Real Estate Advantage Realty</b> <sup>38</sup> betterhawaii.com	4211 Waiialae Ave., #9050 Honolulu, HI 96816 808-738-3600	39.52%	\$19.92 million	\$27.79 million	Myron Kiri, CEO/Owner/Realtor myronk@betterhawaii.com Kevin Inn, President kevin@betterhawaii.com Ambur Kiri, VP of Public Relations/Owner
<b>30</b> <b>All Access Ortho</b> <sup>*</sup> allaccessortho.com	1401 S. Beretania St., #109 Honolulu, HI 96814 808-356-5699	37.83%	\$4.01 million	\$5.52 million	Gary Blum, MD
<b>31</b> <b>Vivia Cares Inc.</b> <sup>1</sup> <sup>*</sup> hookelehealth.com	820 Mililani St., #711 Honolulu, HI 96813 808-457-1655	35.47%	\$4.14 million	\$5.61 million	Dew-Anne Langcaon, Co-founder/CEO dewanne@hookelehealth.com Bonnie Castonguay, Co-founder/Chief Clinical Officer Tanya Fernandes, Home Care CEO
<b>32</b> <b>Klimt Architects</b> <sup>*</sup> klimtarc.com	62-3275 Hulukupuna St., #C Kamuela, HI 96743 808-756-3122	33.64%	\$232,062	\$310,401	Kurt Klimt, Owner kurt@klimtarc.com
<b>33</b> <b>Kona Coast Property Management dba Kona Coast Vacations</b> <sup>*</sup> konacoastvacations.com	73-4855 Kanalani St., #6 Kailua-Kona, HI 96740 808-329-2140	30%	\$3.46 million	\$4.5 million	Ted Klassen, Member
<b>34</b> <b>Infinium Interiors</b> <sup>37</sup> infinium-interiors.com	850 Mililani St. 2nd Flr Honolulu, HI 96813 808-777-5490	29.29%	\$4.24 million	\$5.49 million	Savan Patel, Managing Principal Nate Stierli, Principal/VP
<b>35</b> <b>Big Island Mechanical &amp; Construction</b> <sup>*</sup> bimech.com	P.O. Box 6795 Kamuela, HI 96743 808-775-0942	29.19%	\$7.44 million	\$9.61 million	Todd Mardon, Managing Member todd@bimech.com
<b>36</b> <b>Indevtech Inc.</b> <sup>*</sup> indevtech.com	737 Bishop St., #2070 Honolulu, HI 96813 808-529-4605	25.59%	\$1.12 million	\$1.41 million	Scott Cooley, President
<b>37</b> <b>Pono Pacific Land Management</b> <sup>*</sup> ponopacific.com	677 Ala Moana Blvd., #1200 Honolulu, HI 96813 808-628-7400	24.97%	\$3.89 million	\$4.86 million	John Leong, CEO john.leong@ponopacific.com Jonathan Marstaller, President jonathan.marstaller@ponopacific.com
<b>38</b> <b>Alan Shintani Inc.</b> <sup>*</sup> alan-shintani.com	94-409 Akoki St. Waipahu, HI 96797 808-841-7631	24.64%	\$25.94 million	\$32.34 million	Alan Shintani, Chairman of the Board alan@alan-shintani.com Fred Kim, President Robert de los Reyes, VP
<b>39</b> <b>Pacxa</b> <sup>*</sup> pacxa.com	1000 Bishop St., #701 Honolulu, HI 96813 808-585-0444	22.41%	\$32.67 million	\$39.99 million	Kelly Ueoka, President Scott Watanabe, EVP Geary Chun, EVP
<b>40</b> <b>Go Law Group</b> <sup>23</sup> golaw-hi.com	1441 Kapiolani Blvd., #910 Honolulu, HI 96814 808-679-2049	22.18%	\$1.31 million	\$1.6 million	Go Kobayashi, Owner go@golaw-hi.com
<b>41</b> <b>Roland Schorr &amp; Tower</b> <sup>*</sup> rolandschorr.com	1188 Bishop St., #1701 Honolulu, HI 96813 808-782-6033	15.31%	\$387,095	\$446,347	Matti Rajjala, CEO mattir@rolandschorr.com Tony Sollars, CTOO tonys@rolandschorr.com
<b>42</b> <b>Techmana</b> <sup>*</sup> techmanahawaii.com	700 Richards St., #2010 Honolulu, HI 96813 808-861-1987	14.75%	\$1.15 million	\$1.32 million	Jeffrey Hong, CEO jeffhong@techmanahawaii.com
<b>43</b> <b>JR Doran Inc. (Ceramic Tile Plus and Exclusively Yours Design)</b> <sup>*</sup> ceramictileplus.com	25 South Kahului Beach Rd. Kahului, HI 96732-2422 808-871-7595	13.67%	\$10.38 million	\$11.8 million	James Doran III, CEO jdoran3@eydesignmaui.com
<b>44</b> <b>MUN CPAs</b> <sup>*</sup> muncpas.com	4473 Pahee St., #P Lihue, HI 96766 808-246-9422	13.03%	\$11.25 million	\$12.71 million	Chris Mann, CPA/Partner cam@muncpas.com
<b>45</b> <b>Aloha Hospitality Professionals (AlohaHP)</b> <sup>2</sup> <sup>*</sup> alohahospitalityprofessionals.com	1500 Kapiolani Blvd., #M4 Honolulu, HI 96814 808-386-2352	10.61%	\$2.76 million	\$3.06 million	Kathleen "Kat" Lin-Hurtubise, Founder/CEO kat@gourmeteventshawaii.com
<b>46</b> <b>T&amp;T Tinting Specialists Inc.</b> <sup>*</sup> tnttinting.com	3035 Koapaka St. Honolulu, HI 96819 808-423-8468	6.18%	\$4.62 million	\$4.9 million	Tommy Silva, Founder tommy@tnttinting.com Kyle Horimoto, CEO Jen Ahuna, CFO
<b>47</b> <b>Elite Pacific Construction Inc.</b> <sup>*</sup> elitepacific.net	46-174 Kahuhipa St., #B2 Kaneohe, HI 96744 808-235-8600	4.42%	\$17.28 million	\$18.04 million	Mathew Lee, Chairman/Founder Edwin Barlongo, President Marla Yoshihiro, VP Charlie Buckingham, VP

<sup>1</sup> Formerly known as Hookele Health Innovations.  
<sup>2</sup> Formerly known as Staffing by GEH.

## ► CLOSER LOOK

**ABOUT THE LIST**  
Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires, phone interviews, company websites, and could not be verified independently by Pacific Business News. Only those who responded to our inquiries were listed. Revenues were independently verified by **CW Associates**.

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